**WORKSHOP AGENDA**

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| **8:30 – 9:00 am** | Registration of Attendees |
| **9:00 – 9:30 am** | Session Opening *Honorable Commissioner of Health for Lagos State, Professor Akin Abayomi*  |
| **9.30 – 9.45 am** | Workshop Overview*Mr. Remi Adeseun, Country Director Iqvia/HFN Board Member**Dr. Egbe Osifo-Dawodu, Partner Anadach Consulting* |
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| **10.05 -10.50 am** | Thinking of Expanding your Business * Developing a business plan for a healthcare business
* Technology and equipment planning
* Project design
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*Ms. Bukayo Hanidu Consultant, Anadach Consulting**Mr. Voke Oshevire, Executive Director, JNC International**Dr. Kouakou Kouadio, Medical Director, PISAM, Abidjan, CDI* |
| **10:50 –11:15 am**  | TEA BREAK |
| **11:15 – 11.45 am** | Ensuring you are meeting your Legal, Regulatory & Tax Requirements* Legal and regulatory framework for Healthcare and Pharmaceuticals
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| **11:45 – 12:15 pm** | Managing your Accounts - * Introduction to Accounting & Finance
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**SULE, Abayomi**

Dr. Abayomi (‘Yomi) Sule

‘Yomi is currently Commercial Director of CarePay Nigeria Limited. Previously he was founder and managing director of Tillit MSME microservices, a healthcare advisory and management firm.

‘Yomi is a non-executive board member on the boards of NGOs: Society for quality in healthcare in Nigeria (SQHN) and US based international NGO, PATH. He is an alumnus of University of Ilorin (MBBS), Lagos Business School (MBA) and Stanford Institute for Innovation in Developing Economies (Stanford SEED). He is passionate about improved access to basic and advanced healthcare services for Africans through product, service and business model innovation.

**VERHEIJEN, Danladi**

Danladi is a Co-founder and CEO of Verod Capital, a leading Anglophone West Africa focused private equity firm investing in middle market growth companies. Prior to Verod, Danladi held roles at Citibank Nigeria, Ocean & Oil Holdings and at McKinsey & Company. He received an MBA from Harvard Business School, an M.Sc. in Engineering Economic Systems & Operations Research from Stanford University and a B.Sc. in Electrical Engineering from Calvin College. Danladi sits on the boards of several Verod portfolio companies, as well as the African Venture Capital Association (AVCA) and the Private Equity and Venture Capital Association of Nigeria (PEVCAN). Danladi was named a Young Global Leader by the World Economic Forum.

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Dr. Osifo-Dawodu is a qualified medical doctor and a member of the UK Royal College of Physicians. She holds an MBA from Cranfield School of Management, an MSc from Oxford University and MBBS from the University of Ibadan. She has authored several articles, contributed to books and was the lead author of “Establishing Private Health Care Facilities in Developing Countries: A Guide for Medical Entrepreneurs". World Bank Institute. 2007. (with Seung Hee Nah)

Dr. Osifo-Dawodu belongs to several professional organizations including the American College of Physician Executives and the Association of Nigerian Physicians in the Americas. She is also on the advisory boards of Sproxil which focuses on innovative applications of its Mobile Phone Authentication technology, and the Mayo Clinic Center for Social Media. She was a member of the technical committee for the African Development Bank E-Health Awards and as a member of the joint Pfizer/M-Health Alliance ageing and m-health working group. Dr. Osifo-Dawodu was also an Expert Reviewer for the Health Sector in the E-Transform Africa Study – a joint initiative by World Bank, African Development Bank and African Union.

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Dr. Abayomi (‘Yomi) Sule

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